# INTERNATIONAL STANDARD

ISO 10845-3

First edition 2011-01-15

## Construction procurement —

Part 3:

Standard conditions of tender

Marchés de construction —

Partie 3: Conditions types normalisées des soumissions

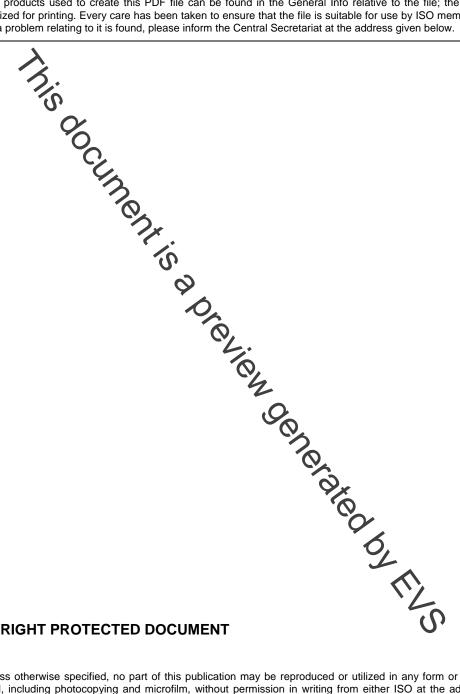


## PDF disclaimer

This PDF file may contain embedded typefaces. In accordance with Adobe's licensing policy, this file may be printed or viewed but shall not be edited unless the typefaces which are embedded are licensed to and installed on the computer performing the editing. In downloading this file, parties accept therein the responsibility of not infringing Adobe's licensing policy. The ISO Central Secretariat accepts no liability in this area.

Adobe is a trademark of Adobe Systems Incorporated.

Details of the software products used to create this PDF file can be found in the General Info relative to the file; the PDF-creation parameters were optimized for printing. Every care has been taken to ensure that the file is suitable for use by ISO member bodies. In the unlikely event that a problem relating to it is found, please inform the Central Secretariat at the address given below.



#### COPYRIGHT PROTECTED DOCUMENT

© ISO 2011

All rights reserved. Unless otherwise specified, no part of this publication may be reproduced or utilized in any form or by any means, electronic or mechanical, including photocopying and microfilm, without permission in writing from either ISO at the address below or ISO's member body in the country of the requester.

ISO copyright office Case postale 56 • CH-1211 Geneva 20 Tel. + 41 22 749 01 11 Fax + 41 22 749 09 47 E-mail copyright@iso.org Web www.iso.org

Published in Switzerland

## **Contents**

Page

Forewo	ord	<b>\</b>	
Introductionvi			
1	Scope	1	
2	Terms and definitions	1	
3	General requirements	4	
3.1	Actions		
3.2	Tender documents	4	
3.3	Interpretation		
3.4	Communication and employer's agent	4	
3.5	Employer's right to accept or reject any tender offer	4	
3.6	Procurement procedures	5	
3.6.1	Procurement procedures	5	
3.6.2	Competitive negotiation procedure	5	
262	Dronged procedure using the two stage tendering system	_	
0.0.0	1 Toposai procedure doing the two stage tendering systemanianianianianianianianianianianianiania		
4	Tenderer's obligations	6	
4.1	Eligibility	6	
4.1.1	Submit a tender offer	6	
4.1.2	Notify the employer	6	
4.2	Cost of tendering	6	
4.3	Checking documents	6	
4.4	Confidentiality and copyright of documents	6	
4.5	Tenderer's obligations  Eligibility  Submit a tender offer  Notify the employer  Cost of tendering  Checking documents  Confidentiality and copyright of documents  Reference documents  Acknowledging addenda	6	
4.6	Acknowledging addenda	6	
4.7	Clarification meeting Seeking clarification. Insurance Pricing the tender offer Alterations to documents	6	
4.8	Seeking clarification	6	
4.9	Insurance	7	
4.10	Pricing the tender offer	7	
4.11	Alterations to documents	7	
117	Altornotive tender ettere	_	
4.13	Tender submissions	7	
4.13.1	General submission requirements	7	
4.13.2	Signatures	8	
4.13.3	Tender securities	8	
4.13.4	Tender submissions	8	
4.13.5	Sealing of documents	8	
4.13.6	Sealing of documents  Employer's acceptance of tender submissions  Information and data to be completed in all respects  Closing time	8	
4.14	Information and data to be completed in all respects	8	
4.15	Closing time	8	
4.16	lender offer validity	ย	
4.16.1	Period of validity		
	Withdrawal of tenders		
4.17	Clarification of tender offer after submission		
4.18	Other material		
4.19	Inspections, tests and analysis		
4.20	Submitting securities, bonds, policies, etc.		
4.21	Checking final draft		
4.22	Returning other tender documents	10	
5	Employer's undertakings	10	
5.1	Responding to requests from the tenderer	.10	

## ISO 10845-3:2011(E)

5.2	Issuing addenda	
5.3	Returning late tender offers	10
5.4	Opening of tender submissions	10
5.5	Two-envelope system	11
5.6	Non-disclosure	11
5.7	Grounds for rejection and disqualification	
5.8	Test for responsiveness	
5.9	Arithmetical errors, omission and discrepancies	
5.10	Clarification of a tender offer	
5.11	Evaluation of tender offers	
5.11.1	General	
5.11.2		15
5.11.3	Method 2: Financial offer and quality	
5.11.3 5.11.4	Method 3: Financia offer and quality	
5.11. <del>4</del> 5.11.5	Method 4: Financial offer, quality and preferences	
0.11.0	Desired places	14
5.11.6	Decimal places	14
5.11.7	Scoring financial offers	14
5.11.8	Scoring preferences	15
5.11.9	Decimal places Scoring financial offers Scoring preferences Scoring quality Insurance provided by the employer	15
5.12	Insurance provided by the employer	15
5.13	Acceptance of a tender offer	15
5.14	Preparing contract documents.	16
5.15	Completing adjudicator's contract	16
5.16	Notice to successful and unsuccessful tenderers	16
5.17	Notice to successful and unsuccessful tenderers	16
5.18	Returning of tender securities	16
5.19	Providing written reasons for actions taken	16
Annex	A (informative) Commentary	17
Annex	B (informative) Tender data	36
Annex	Providing written reasons for actions taken	42
Annex	D (informative) Example of a tender security	58
Diblion	ronhy	EC
	D (informative) Example of a tender security	

## **Foreword**

ISO (the International Organization for Standardization) is a worldwide federation of national standards bodies (ISO member bodies). The work of preparing International Standards is normally carried out through ISO technical committees. Each member body interested in a subject for which a technical committee has been established has the right to be represented on that committee. International organizations, governmental and non-governmental, in liaison with ISO, also take part in the work. ISO collaborates closely with the International Electrotechnical Commission (IEC) on all matters of electrotechnical standardization.

International Standards are drafted in accordance with the rules given in the ISO/IEC Directives, Part 2.

The main task of technical committees is to prepare International Standards. Draft International Standards adopted by the technical committees are circulated to the member bodies for voting. Publication as an International Standard requires approval by at least 75 % of the member bodies casting a vote.

Attention is drawn to the possibility that some of the elements of this document may be the subject of patent rights. ISO shall not be held responsible for identifying any or all such patent rights.

ISO 10845-3 was prepared by Technical committee ISO/TC 59, Buildings and civil engineering works.

ISO 10845 consists of the following parts, where the general title Construction procurement.

- Part 1: Processes, methods and procedures
- Part 2: Formatting and compilation of procurement documentation
- Part 3: Standard conditions of tender
- Part 4: Standard conditions for the calling for expressions of interest
- Part 5: Participation of targeted enterprises in contracts
- Part 6: Participation of targeted partners in joint ventures in contracts
- Part 7: Participation of local enterprises and labour in contracts
- Part 8: Participation of targeted labour in contracts

## Introduction

Procurement is the process which creates, manages and fulfils contracts. Procurement can, as such, be described as a succession of logically related actions occurring or performed in a definite manner and which culminate in the completion of a major deliverable or the attainment of a milestone. Processes, in turn, are underpinned by methods (i.e. a documented, systematically ordered collection of rules or approaches) and procedures (i.e. the formal steps to be taken in the performance of a specific task), which are informed and shaped by the policy of an organization. Methods and procedures can likewise be documented and linked to processes.

School of the policy of appropriation of the time that tenders are invited to the time that a tender is awarded. Such conditions of comment the procedures, the manner in which those engaged in the procurement process are to behave the obligations of the tenderer and the undertakings of the employer.

νi

## Construction procurement —

## Part 3:

## Standard conditions of tender

## 1 Scope

This part of ISO 10845 sets out standard conditions of tender which

- a) bind the employer and tenderer to behave in a particular manner,
- b) establish what a tenderer is required to do in order to submit a compliant tender,
- c) make known the evaluation criteria to tenderers, and
- d) establish the manner in which the employer conducts the process of offer and acceptance and provide the necessary feedback to tenderers on the outcomes of the process.

This part of ISO 10845 is intended for use in progrements relating to goods, services and construction works and disposals other than by auction.

NOTE 1 Annex A contains commentary on the clauses in this part of ISO 10845. Annex B provides guidance on how to develop the tender data for a procurement document using this part of ISO 10845.

NOTE 2 ISO 10845-2 establishes the manner in which procurement documents should be formatted and compiled. The standard conditions contained in this part of ISO 10845 may by reference be incorporated in procurement documents formatted and compiled in accordance with the provisions of ISO 10845-2.

## 2 Terms and definitions

For the purposes of this document, the following terms and definitions as

### 2.1

## bill of quantities

document that lists the items of work and the quantities and rates associated with each item to allow contractors to be paid, at regular intervals, an amount equal to the agreed rate for the work multiplied by the quantity of work completed

[ISO 10845-1:2010, definition 3.3]

## 2.2

#### bond

sum of money or securities submitted to the employer or placed in the hands of a third party to guarantee completion of the work and recovery of the sums which the contractor would be recognized as owing under the terms of the contract

NOTE Adapted from ISO 6707-2:1993, definition 3.5.4.